

Contract Number	Vendor	Point of Contact	Email Address	Price Schedule
GMU-1827-23-01	Kennedy & Company Education Strategies, LLC	Benjamin Kennedy	bkennedy@kennedyandcompany.com	Partner \$ 375.00
				Principle \$ 325.00
				Manager \$ 275.00
				Associate \$ 250.00
				Analyst \$ 225.00
GMU-1827-23-02	Attain Consulting Group dba Attain Partners	Jeffrey Coe	jlcoe@attainpartners.com	Partner/Managing Director \$ 300.00
				Subject Matter Expert \$ 260.00
				Principle/Senior Principle \$ 240.00
				Manager/Senior Manager \$ 195.00
				Senior Consultant \$ 150.00
				Consultant \$ 135.00
GMU-1827-23-03	Ernst & Young US, LLP	Kasia Lundy	kasia.lundy@ey.com ; pam.kelly@ey.com	EY Strategy and Transactions
				Principal \$ 715.00
				Managing Director \$ 565.00
				Senior Director \$ 510.00
				Director \$ 450.00
				Consultant \$ 408.00
				Staff Consultant \$ 355.00
				Program and Administrative Support \$ 150.00
				EY Consulting
				Principal/Executive Director \$ 515.00
				Director \$ 470.00
				Senior Manager \$ 345.00
				Manager \$ 295.00
				Senior \$ 240.00
Staff \$ 185.00				
Program and Administrative Support \$ 135.00				
GMU-1827-23-04	Guidehouse Inc.	Kemal karakaya	kkarakaya@guidehouse.com	Partner \$ 298.00
				Engagement Director \$ 270.00
				Senior Engagement Manager \$ 250.00
				Engagement Manager \$ 195.00
				Track Lead \$ 185.00

				Lead Consultant	\$	160.00
				Senior Analyst	\$	120.00
				Analyst	\$	85.00
GMU-1827-23-05	Accenture, LLP	David Metnick	David.t.metnick@accenture.com	Senior Leadership and Transformation Advisor	\$	430.00
				Subject Matter Expert	\$	395.00
				Program Manager	\$	420.00
				Consultant	\$	280.00
				Analyst	\$	205.00
				Administrative Support	\$	50.00
GMU-1827-23-06	TapHere! Technology, LLC	Jack Gruninger	jack@taphere.com	Subject Matter Expert	\$	212.63
				Senior Consultant	\$	179.55
				Staff Consultant	\$	151.20
				Journeyman Consultant	\$	132.30
				Junior Consultant	\$	94.50
GMU-1827-23-07	Hanover Research	Kristina Scott	awoods@hanoverresearch.com	Hourly Rates		
				Senior Research Manager	\$	154.00
				Senior Project Manager	\$	143.00
				Senior Statistician	\$	143.00
				Research Manager	\$	132.00
				Project Manager	\$	121.00
				Statistician	\$	121.00
				Analyst/Programmer	\$	115.00
				Field Manager	\$	115.00
				Phone Interviewer	\$	115.00
				Graphic Designer	\$	150.00
				GMU Queue Pricing Per Queue = \$59,000 per year		
				Volume Discounting		
				5% for annual spend between \$250,000 - \$500,000		
				10% for annual spend between \$500,001 - \$1,000,000		
				15% for annual spend \$1,000,001 and up		
				Hanover Digital access will be offered to Mason at a rate of 25 licenses per queue under contract. For example:		
				One queue = 25 Hanover Digital licenses		
				Two queues = 50 Hanover Digital licenses		
				Three queues = 75 Hanover Digital licenses		

GMU-1827-23-08	Grant Thornton, LLP	Matthew Unterman	matt.unterman@us.gt.com	Engagement Lead	\$ 380.00 - \$ 600.00			
				Project Manager	\$ 245.00 - \$ 515.00			
				Staff Consultant	\$ 150.00 - \$ 415.00			
				Engagement Manager	\$ 325.00 - \$ 600.00			
GMU-1827-23-09	David J. Woodward	David J. Woodward	woodwardhighered@gmail.com	Calendar Year 2023	\$ 185.00			
				Calendar Year 2024	\$ 195.00			
				Calendar Year 2025	\$ 195.00			
				Calendar Year 2026	\$ 205.00			
				Calendar Year 2027	\$ 205.00			
GMU-1827-23-10	JM Associates	Kevin Ciotta	kevin@jmassociates.com	Principles	\$ 275.00			
				Consultants	\$ 241.00			
				Associates	\$ 145.00			
GMU-1827-23-11	McKinsey & Company	Todd Wintner	Todd_Wintner@mckinsey.com	McKinsey Consultants	\$ 683.00			
				The Parnin Group Consultants	\$ 215.16			
GMU-1827-23-12	Brailsford & Dunlavey	Jeffrey Turner	jturner@bdconnect.com	Project Analyst	\$ 204.00			
				Senior Analyst / Assistant Project Manager	\$ 214.00			
				Associate / Project Manager	\$ 314.00			
				Senior Associate / Senior Project Manager	\$ 352.00			
				Director / Regional Vice President	\$ 413.00			
				Executive Director / Vice President	\$ 456.00			
				Senior Vice President	\$ 532.00			
				Executive Vice President	\$ 575.00			
GMU-1827-23-13	KPMG, LLP	Chad Bandy	cbandy@kpmg.com	Deal Advisory (Capital Projects and Climate Advisory)				
				Risk Services (Forensic/Comp liance)				
				Consulting (Customer and Operations)				
				Consulting (Financial Services Solutions)				
				KPMG Hourly Rates				
				Managing Director	\$ 550.00	\$ 363.00	\$ 358.00	\$ 363.00
				Director/Senior Manager	\$ 470.00	\$ 350.00	\$ 363.00	\$ 350.00
Manager	\$ 425.00	\$ 310.00	\$ 350.00	\$ 310.00				
Senior Associate	\$ 345.00	\$ 225.00	\$ 310.00	\$ 310.00				
Associate	\$ 250.00	\$ 148.00	\$ 225.00	\$ 225.00				
Administrative Professional	\$ 150.00	\$ 133.00	\$ 148.00	\$ 133.00				

				Fahrenheit Hourly Rates					
				Partner	\$ 375.00	\$ 375.00	\$ 375.00	\$ 375.00	
				Associate	\$ 175.00	\$ 175.00	\$ 175.00	\$ 175.00	
GMU-1827-23-14	Melita Consulting	Sara Melita	melitaconsulting@gmail.com	Sara Melita			\$	250.00	
				Start -	3/1/24-	3/1/25-	3/1/26-	3/1/27-	
				2/29/24	2/28/25	2/28/26	2/28/27	2/28/28	
				Executive Coach	\$ 261.25	\$ 267.78	\$ 274.48	\$ 281.24	\$ 288.37
				Leadership Coach	\$ 232.75	\$ 238.57	\$ 244.53	\$ 250.65	\$ 256.91
				Organization Development Specialist III	\$ 166.25	\$ 170.41	\$ 174.67	\$ 179.03	\$ 183.51
				Organization Development Specialist II	\$ 112.70	\$ 115.52	\$ 118.41	\$ 121.37	\$ 124.40
				Organization Development Specialist I	\$ 78.40	\$ 80.36	\$ 82.37	\$ 84.43	\$ 86.54
				Communication Specialist III	\$ 132.30	\$ 135.61	\$ 139.00	\$ 142.47	\$ 146.03
				Communication Specialist II	\$ 102.90	\$ 105.47	\$ 108.11	\$ 110.81	\$ 113.58
				Communication Specialist I	\$ 73.50	\$ 75.34	\$ 77.22	\$ 79.15	\$ 81.13
				Expert Consultant	\$ 163.40	\$ 167.49	\$ 171.67	\$ 175.96	\$ 180.36
				Senior Consultant	\$ 147.25	\$ 150.93	\$ 154.70	\$ 158.57	\$ 162.54
				Mid-level Consultant	\$ 122.50	\$ 125.56	\$ 128.70	\$ 131.92	\$ 135.22
				Junior Consultant	\$ 88.30	\$ 85.38	\$ 87.52	\$ 89.70	\$ 91.95
				Graphic Artist	\$ 88.20	\$ 90.41	\$ 92.67	\$ 94.98	\$ 97.36
GMU-1827-23-16	Pereira Education Consulting, LLC	Tom Pereira	tom@tompereira.com	Partner			\$	275.00	
				Director			\$	235.00	
				Manager			\$	175.00	
				Associate			\$	125.00	

				Subject Matter Specialist	\$ 375.00 - \$ 500.00	
GMU-1827-23-17	PFM Financial Advisors LLC	Ryan Conway	conwayr@pfm.com	Managing Director	\$ 500.00	
				Director	\$ 475.00	
				Senior Managing Consultant	\$ 450.00	
				Senior Analyst	\$ 400.00	
				Analyst	\$ 350.00	
				Administrative	\$ 100.00	
GMU-1827-23-18	Prager & Co.	Rochelle Powell	rochelle.powell@prager.com	Managing Director	\$ 375.00	
				Senior VP/Director	\$ 300.00	
				AVP/Vice President	\$ 225.00	
				Associate/Analyst	\$ 150.00	
GMU-1827-23-19	Aarete LLC	John Marchisin	jmarchisin@aarete.com	Team Blended hourly rate	\$ 247.00 - \$ 271.00	
				Team Travel Blended hourly rate	\$ 297.00 - \$ 321.00	
GMU-1827-23-20	Infrastructure Advisors, LLC	Suhrita Sen	suhrita.sen@infrastructure-advisors.com	Principal	\$ 409.00	
				Senior Advisor	\$ 398.00	
				Advisor	\$ 298.00	
				Analyst	\$ 174.00	
GMU-1827-23-21	Deloitte Consulting	Scott Friedman	scottfriedman@deloitte.com	Engagement Principal	\$ 502.55	
				Engagement Director	\$ 469.78	
				Subject Matter Advisors	\$ 409.69	
				Consulting Senior Lead	\$ 365.99	
				Consulting Project Manager	\$ 349.60	
				Consulting Lead	\$ 327.75	
				Consultant	\$ 284.05	
				Analyst	\$ 262.20	
				Associate Analyst	\$ 240.35	
GMU-1827-23-22	BerryDunn	Clinton Davies	cdavies@berrydunn.com		Offsite (Remote / Virtual)	Onsite (Includes Travel)
				Paraprofessional	\$ 140.00	\$ 190.00
				Consultant	\$ 205.00	\$ 255.00
				Senior Consultant	\$ 225.00	\$ 275.00
				Manager/Project Manager	\$ 275.00	\$ 325.00
				Senior Manager/Project Leader	\$ 320.00	\$ 370.00
				Principal	\$ 420.00	\$ 470.00

GMU-1827-23-23	PrimCorp, LLC	Robert Towle	primcorp@primcorp.com	Executive	\$	117.41	
				Senior Program Manager	\$	135.22	
				Program Manager	\$	113.68	
				Senior Consultant	\$	102.91	
				Consultant	\$	88.62	
				Associate Consultant	\$	51.39	
				Analyst	\$	45.15	
				Administrative Assistant	\$	31.82	
GMU-1827-23-24	The Bladen Group LLC	Nikki Rogers	nikki@bladen-group.com		Subject Matter	Admin Support	
					Expert	Analyst	(No Travel)
				Description			
				Organizational and operational assessments and improvements (<i>local staff and/or virtual support</i>)	\$ 225.00	\$ 106.00	\$ 85.00
				Organizational and operational assessments and improvements (<i>includes travel costs for remote staff</i>)	\$ 300.00	\$ 181.00	\$ 85.00
				Strategic communication and change management of new initiatives or joint ventures (<i>local staff and/or virtual support</i>)	\$ 225.00	\$ 106.00	\$ 85.00
				Strategic communication and change management of new initiatives or joint ventures (<i>includes travel costs for remote staff</i>)	\$ 300.00	\$ 181.00	\$ 85.00
Academic Leadership assessment and coaching (<i>local staff and/or virtual support</i>)	\$ 325.00	\$ 200.00	\$ 85.00				
Academic Leadership assessment and coaching (<i>includes travel costs for remote staff</i>)	\$ 400.00	\$ 275.00	\$ 85.00				
				Managing Director	\$	505.00	
				Principal	\$	405.00	
				Senior Director	\$	405.00	

GMU-1827-23-25	Huron Consulting Services, LLC	Robert Spencer	rspencer@hcg.com	<table border="0"> <tr><td>Director</td><td></td><td>\$</td><td></td><td>368.00</td></tr> <tr><td>Senior Manager</td><td></td><td>\$</td><td></td><td>330.00</td></tr> <tr><td>Manager</td><td></td><td>\$</td><td></td><td>330.00</td></tr> <tr><td>Senior Associate</td><td></td><td>\$</td><td></td><td>258.00</td></tr> <tr><td>Associate</td><td></td><td>\$</td><td></td><td>248.00</td></tr> <tr><td>Senior Analyst</td><td></td><td>\$</td><td></td><td>200.00</td></tr> <tr><td>Analyst</td><td></td><td>\$</td><td></td><td>200.00</td></tr> </table>	Director		\$		368.00	Senior Manager		\$		330.00	Manager		\$		330.00	Senior Associate		\$		258.00	Associate		\$		248.00	Senior Analyst		\$		200.00	Analyst		\$		200.00																									
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GMU-1827-23-26	The Boston Consulting Group, Inc.	Tejus Kothari	Kothari.Tejus@bcg.com	<table border="0"> <thead> <tr> <th></th> <th>Experience (years)</th> <th>Current</th> <th>Year 2</th> <th>Year 3</th> <th>Year 4</th> </tr> </thead> <tbody> <tr><td>Executive Strategy Senior</td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td>Partner / Partner</td><td>10+</td><td>\$ 864.25 - \$ 970.94</td><td>\$ 885.86 - 995.22</td><td>\$ 908.01 - \$ 1020.10</td><td>\$ 930.71 - \$ 1045.60</td></tr> <tr><td>Executive Strategy Project Leader</td><td>5+</td><td>\$ 649.91</td><td>\$ 666.16</td><td>\$ 682.81</td><td>\$ 699.89</td></tr> <tr><td>Executive Strategy Senior Consultant / Consultant</td><td>4+</td><td>\$ 438.46 - \$ 575.00</td><td>\$ 449.42 - 589.38</td><td>\$ 460.66 - \$ 604.11</td><td>\$ 472.27 - \$ 619.21</td></tr> <tr><td>Executive Strategy Senior Associate</td><td>1+</td><td>\$ 323.14</td><td>\$ 331.22</td><td>\$ 339.50</td><td>\$ 347.99</td></tr> <tr><td>Lead Knowledge Analyst</td><td>9+</td><td>\$ 293.82</td><td>\$ 301.16</td><td>\$ 308.69</td><td>\$ 316.41</td></tr> <tr><td>Knowledge Analyst</td><td>3+</td><td>\$ 163.37</td><td>\$ 167.46</td><td>\$ 171.65</td><td>\$ 175.94</td></tr> <tr><td>Visual Design expert</td><td>2+</td><td>\$ 100.09</td><td>\$ 102.59</td><td>\$ 105.16</td><td>\$ 107.79</td></tr> <tr><td>Case Team Support Admin</td><td>None</td><td>\$ 53.17</td><td>\$ 54.50</td><td>\$ 55.86</td><td>\$ 57.25</td></tr> </tbody> </table>		Experience (years)	Current	Year 2	Year 3	Year 4	Executive Strategy Senior						Partner / Partner	10+	\$ 864.25 - \$ 970.94	\$ 885.86 - 995.22	\$ 908.01 - \$ 1020.10	\$ 930.71 - \$ 1045.60	Executive Strategy Project Leader	5+	\$ 649.91	\$ 666.16	\$ 682.81	\$ 699.89	Executive Strategy Senior Consultant / Consultant	4+	\$ 438.46 - \$ 575.00	\$ 449.42 - 589.38	\$ 460.66 - \$ 604.11	\$ 472.27 - \$ 619.21	Executive Strategy Senior Associate	1+	\$ 323.14	\$ 331.22	\$ 339.50	\$ 347.99	Lead Knowledge Analyst	9+	\$ 293.82	\$ 301.16	\$ 308.69	\$ 316.41	Knowledge Analyst	3+	\$ 163.37	\$ 167.46	\$ 171.65	\$ 175.94	Visual Design expert	2+	\$ 100.09	\$ 102.59	\$ 105.16	\$ 107.79	Case Team Support Admin	None	\$ 53.17	\$ 54.50	\$ 55.86	\$ 57.25
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GMU-1827-23-27	K.L. Scott & Associates LLC	Keith Scott	keith.scott@klscoassociates.com	Principal										
				Consultant	\$	206.25	\$	211.41	\$	216.69	\$	222.11	\$	227.66
				Senior										
				Manager	\$	183.75	\$	188.34	\$	193.05	\$	197.88	\$	202.83
				Manager	\$	153.75	\$	157.59	\$	161.53	\$	165.57	\$	169.71
				Senior										
				Consultant	\$	116.25	\$	119.16	\$	122.14	\$	125.19	\$	128.32
				Consultant	\$	93.75	\$	96.09	\$	98.50	\$	100.96	\$	103.48
				Associate										
				Consultant	\$	71.25	\$	73.03	\$	74.86	\$	76.73	\$	78.65
GMU-1827-23-28	Siltek Inc.	Barbara Schipper	bschipper@siltek.com	Labor Category	Daily Rate	Hourly Rate								
				Program Manager		\$		170.00						
				Budget/Financial Analyst I		\$		90.00						
				Budget/Financial Analyst II		\$		115.00						
				Budget/Financial Analyst III		\$		140.00						
				Budget Specialist (SME)		\$		190.00						
				Database Administrator		\$		145.00						
				Network Engineer		\$		145.00						
				Software Engineer I		\$		105.00						
				Software Engineer II		\$		160.00						
				Software Engineer III		\$		210.00						
				Principal		\$	4,275.00	\$	546.25					
				Management Consultant I		\$		165.00						
				Management Consultant II		\$		285.00						
				Management Consultant III		\$		425.00						
				Senior Consultant		\$	3,515.00	\$	451.25					
				Consultant		\$	2,375.00	\$	308.75					
				Executive Coach I (Senior Executive)		\$		285.00						
				Executive Coach II (Manager)		\$		190.00						
				Leadership Coach I		\$		170.00						
				Leadership Coach II		\$		245.00						
				Project/Research Assistant I		\$	950.00	\$	125.00					
				Project/Research Assistant II		\$		142.50						
				Senior Partner	\$	530.00								
				Partner	\$	420.00								
				Principal	\$	310.00								
GMU-1827-23-29	Noodle Partners	David Ramadan	dramadan@noodle.com											

				Associate Principal	\$	230.00
				Subject Matter Experts	\$	200.00
GMU-1827-23-30	The Research Associates, Inc.	Sung W. Lee	swlee@theresearch.com	Principal/Officer/President	\$	241.32
				Account Executive/Research Director	\$	176.96
				Senior Project Manager	\$	170.32
				Junior Project Manager	\$	160.39
				IT Director	\$	148.43
				CATI Programmer	\$	83.78
				Online Programmer	\$	94.20
				Telephone Center Director	\$	107.16
				In-house Telephone Interviewers	\$	101.02
				In-house Telephone Supervisor/ Monitors	\$	103.49
				In-house Telephone Spanish Language	\$	96.10
				Field Director	\$	107.16
				In-house Field Interviewer	\$	68.99
				In-house Field Supervisor/Monitors	\$	76.38
				In-house Spanish Language Interviewer	\$	96.10
				Data Management / Tabulation Director	\$	88.48
				Data Tabulation Programmer	\$	83.78
				Keypuncher	\$	51.74
				Code Director	\$	83.78
				Code Supervisor	\$	88.48
				Coder	\$	64.06
				Statistician	\$	148.43
				Senior Analyst	\$	118.27
				Modeling Analyst	\$	103.49
				Analyst	\$	88.48
				Sampling Director/Supervisor	\$	88.48
				Sampling Senior Analyst	\$	83.78
				Sampling Analyst	\$	78.85
				Administrative Director/Production	\$	78.85
				Word Processor/Graphics	\$	78.85
Qualitative Moderator	\$	176.96				
Translator - Spanish	\$	120.74				
				Partner	\$	375.00

GMU-1827-23-31	Alpha Education, LLC	James Sparkman	james@alpha-education.com	Advisor	\$	250.00		
				Associate	\$	150.00		
				Analyst	\$	100.00		
GMU-1827-23-32	Engaged CTC, LLC	Wendy Anson	wanson@engagedctc.com		Bill Rate - Virtual	Bill Rate - In Person		
				Project Manager/Consultant	\$	260.00	\$	320.00
				Sr. Consultant	\$	455.00	\$	560.00
				Consultant	\$	260.00	\$	320.00
				Sr. Analyst	\$	195.00	\$	240.00
				Coordinator/Planning, Content Review	\$	170.00	\$	210.00
				Communications Graphic Support	\$	170.00	\$	210.00